

# **Topgrading: Helping People and Organizations Become Peak Performers**

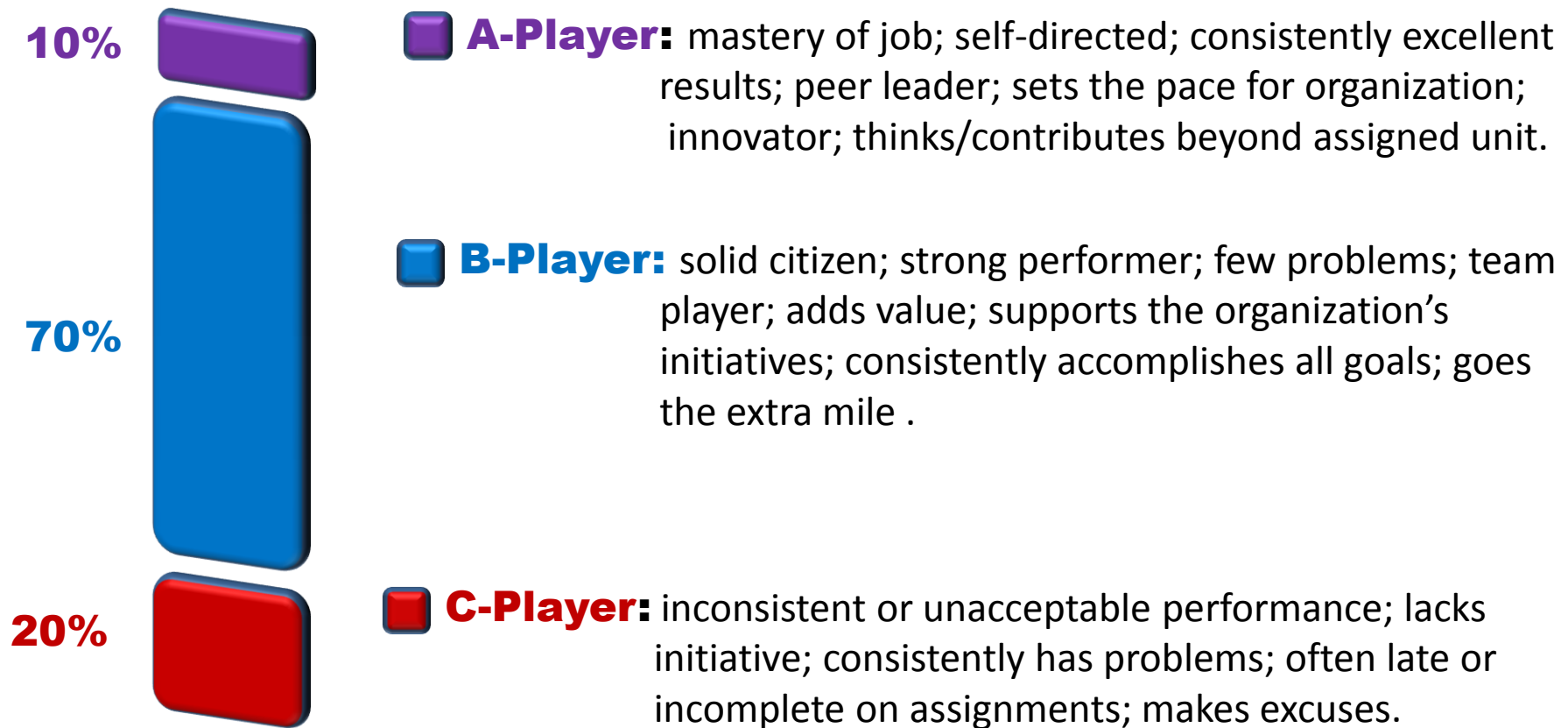


For more information, contact [info@boyermanagement.com](mailto:info@boyermanagement.com)

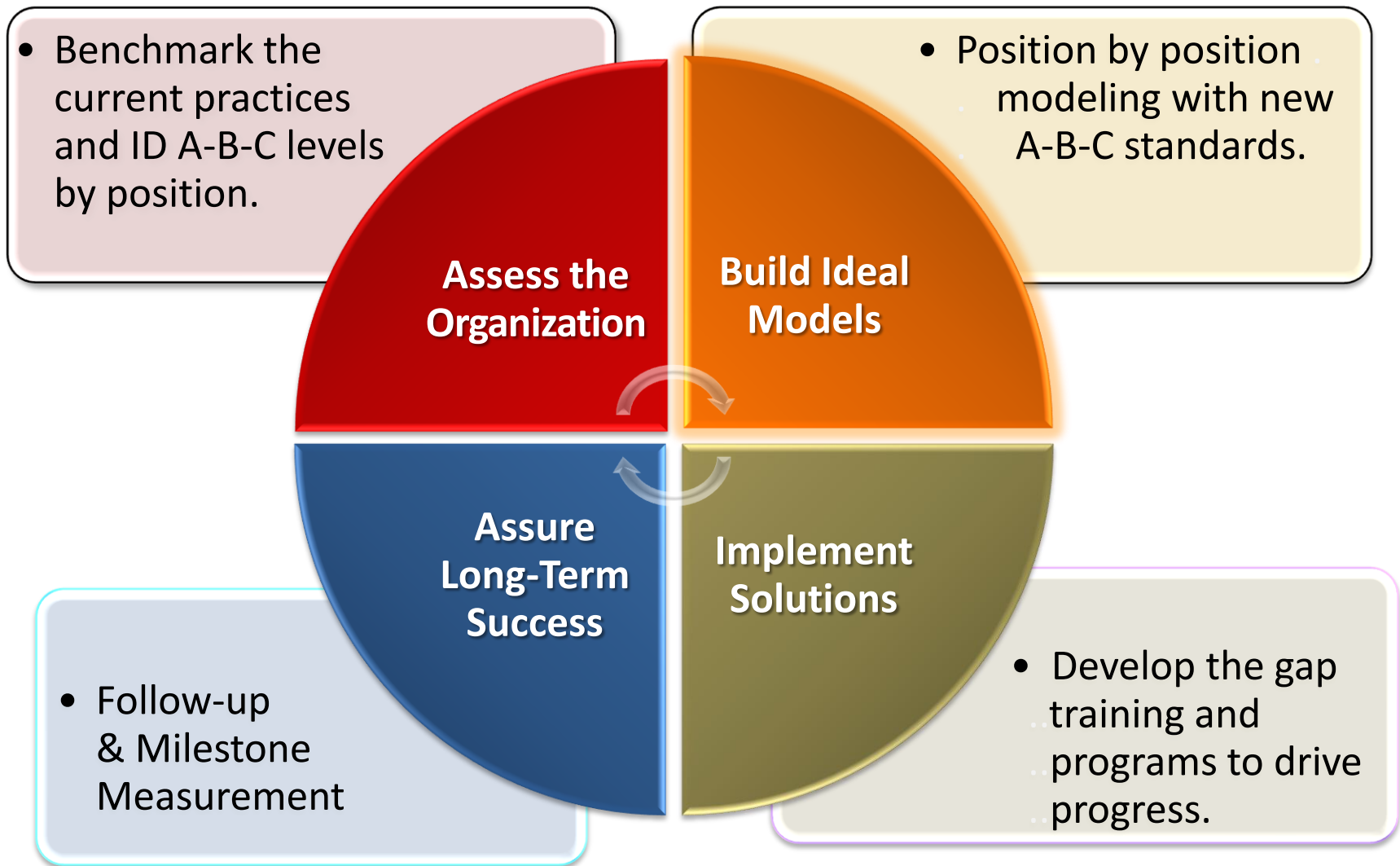
**BMG**

# The Classic Topgrading Model

**Objective:** to fill every position in an organization with an A player (at the appropriate compensation level) by hiring A-players, developing B players into A players and developing C players into B players or into a different career path.



# How BMG Helps Organizations Topgrade



# Key Topgrading Tools

- Customized Topgrading Grids
  - Developed for all positions where topgrading is desired.
  - Enables ongoing self-administration to assure uplift of performance in topgraded positions.
- Customized Topgrading Plans
  - Organizational plans to drive stakeholder value.
  - Individual plans to drive individual growth and development.
- Bestselling Topgrading Books
  - Educate leadership and the organization on key topgrading principles.
  - Formal and informal approaches.

